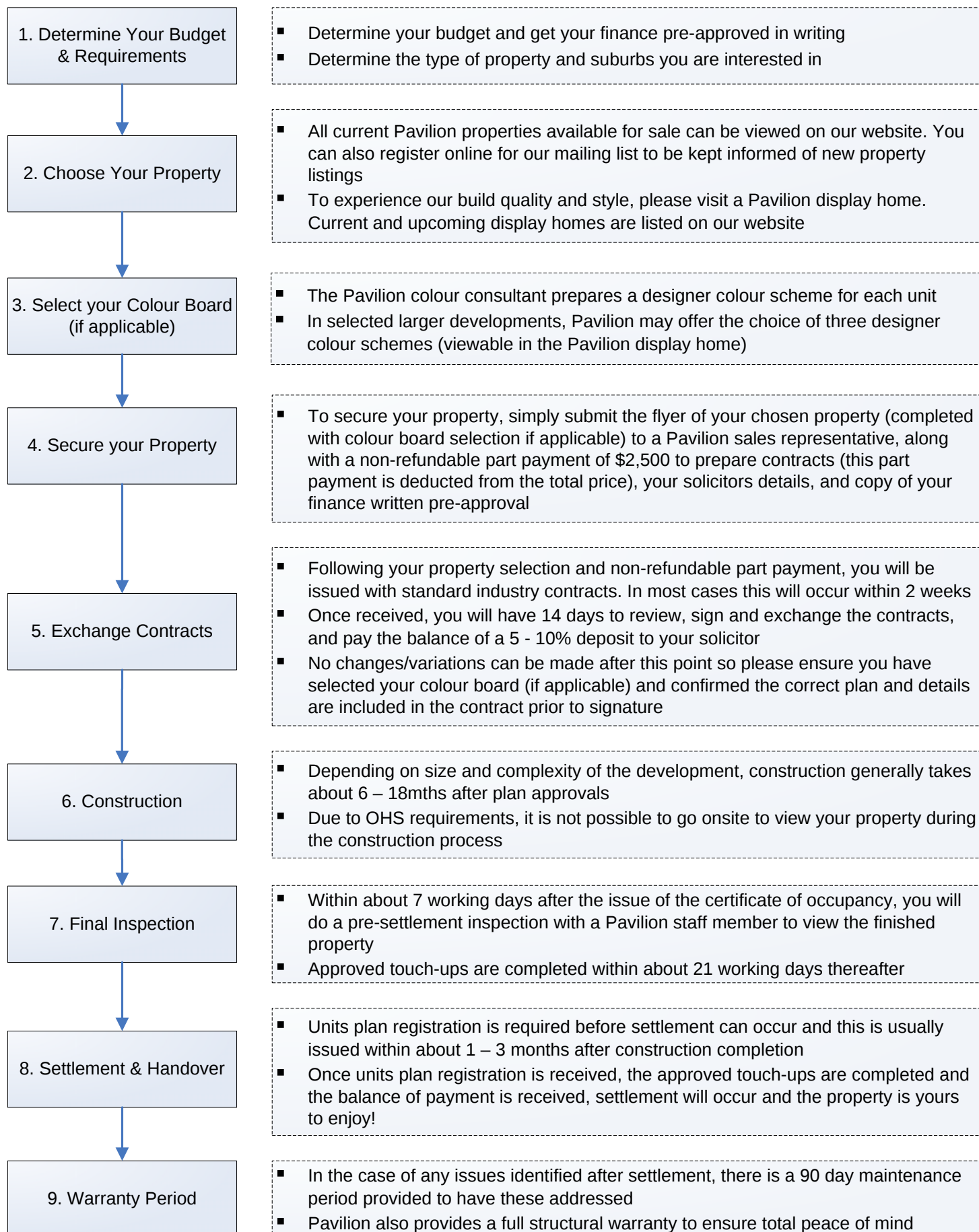


Unit Purchase Process (Apartments & Townhouses)

9 Easy Steps



Unit Payment Stages (Apartments & Townhouses)



4 Payment Stages

1. Securing Your Property –
Part Payment

- To secure your property, you will need to pay Pavilion a non-refundable part payment of \$2,500 to prepare contracts (this part payment is deducted from the total package price)

2. Contract Exchange –
Deposit

- Following your property selection and non-refundable part payment, you will be issued with standard industry contracts. In most cases this will occur within 2 weeks
- Once received, you will have 14 days to review, sign and exchange the contracts, and pay the balance of a 5 - 10% deposit to your solicitor

3. Stamp Duty

- Depending on the development, stamp duty may either be payable within 90 days of exchange, or deferred until just prior to settlement
- Your solicitor will confirm timing for the payment of stamp duty

4. Property Completion –
Settlement

- When your solicitor is notified this milestone is reached, you will do a pre-settlement inspection with a Pavilion staff member to view the finished property
- Approved touch-ups are completed within about 21 working days thereafter
- Once the approved touch-ups are completed, the balance of the purchase price is due
- Once payment is received, settlement will occur via your solicitors and the property is yours to enjoy!